



**ANNUAL REPORT**  
**2018-19**

# THE CHAIR REPORT

It has been another exciting and successful year for Operation Cleft Australia. After significant dialogue and planning, July 1<sup>st</sup>, 2018 became the launch date for our much-anticipated collaboration agreement with partner Deutsche Cleft Kinderhilfe e.V (DCKH/German Cleft). The name we have given to our joint project in Bangladesh is 'Cleft Bangladesh'. Now one year later we are pleased to report that we have together achieved a record 1,489 free, life-changing surgeries for the cleft lip and palate suffering children of Bangladesh. The record number of surgeries is a testament to the success of this the 1<sup>st</sup> year of our initial 2-year agreement. This excellent outcome has been made possible through the combining of surgeons, appointing a single NGO authority to represent our project; appointing a single In-Country manager and by improving efficiencies using the latest best practice surgical and administrative reporting systems and processes. This has enabled OCA to maintain the cost of a surgery to \$A300 for the 5<sup>th</sup> year running, despite a 5% annual inflation rate occurring over that period in Bangladesh.

Since the beginning of the Operation Cleft Australia project in 2005, we are proud as OCA to have now funded and successfully completed more than 12,000 cleft palate and lip surgeries. The exciting news is that at the end of this our 1<sup>st</sup> year operating as 'Cleft Bangladesh' together we have completed a total of 12,994 free operations. This result was possible with thanks to our Surgeons, our NGO authority (SNADF), In-Country Managers, (Moinul Islam July to September and Abu Safowan Bakee, Oct to June) and our deeply appreciated partners DCKH (German Cleft).

As our many donor partners would know these are tough times in Australia for raising funds to support International projects. We are pleased to report that the total fundraising for the year raised a record \$329,657. This record for project donations was reached due to a most generous bequest received from the Lady Margaret Boston Estate. This bequest provides OCA with the opportunity to plan a significant number of much needed extra life changing surgeries over the next two years.

The other benefit and value of the collaboration agreement between DCKH and Operation Cleft Australia meant that OCA is now able to give a much stronger focus to fund-raising within Australia enabling our general Fundraising in this 2018/19 year (excluding the special bequest) to be at the highest level for three years. The agreement means partner DCKH are responsible for managing the operational and associated in-country aspects of the project within Bangladesh.

## **Fundraising Initiatives and performance in 2018/2019.**

Over the 2018/19-year generous individuals, families, schools, trusts, and organisations make up the many valued friends of the Operation Cleft Australia family who together continue to provide 56% of the total giving to the project. We are also thankful and proud to be a Rotary Club initiated, led, inspired and supported humanitarian project. In this year Rotary Clubs have contributed the remaining 44% of all general giving, with a total of 435 Australian Rotary Clubs contributing generously over the 14-year life of the project. We are pleased to acknowledge the on-going leadership and financial support from our home Club, the Rotary Club of Box Hill Central, and the generous significant support received from the Bendigo Rotary Club through their annual Operation Cleft Night Golf Fundraising event. The total giving from Rotary Club of Bendigo now exceeds \$106,000. We want to express our deep appreciation to the many other Rotary Clubs for their outstanding long term regular and committed support.

**Fund raising Initiatives** over the year have included the wide circulation of a new low-cost cardboard money box. The introduction of McKinnon Secondary College as our 2<sup>nd</sup> major student Spellathon host. The sponsoring of Dr Rob Dunn and his 'Round the Bay' fundraising event and the John Newcombe stage drama play event organised by the Moorabbin Rotary Club. We acknowledge the significant support of Intha Chetty and her Rotary Club of Moorabbin for her tireless work, in memory of her late husband Jason.

Intha helps organise the Bentleigh Secondary College annual student Spellathon fundraiser. A huge thank you to our Ambassadors located in each state for their ongoing effort to both promote the life changing work of Operation Cleft, while also assisting in raising funds for the project. Thank you to our part-time very proficient Fund-raising Officer, Nirasha Silva for editing, organising and coordinating the promotional materials, Newsletter distributions, e- mail outs, Database management, media relationships, while coordinating meetings and other promotional opportunities. Thanks to our volunteers Tony and Robyn Stokes and others that assist in receipting donations, managing the database and donor responses. I also want to acknowledge the untiring commitment and leadership of previous OCAF Chair, Dr Lindsay Mackay. Lindsay as Chair of the Management Committee for three years also provided much of the wisdom, planning and leadership to bring about the successful collaboration agreement with DCKH and the formation of 'Cleft Bangladesh'. Thank you, Lindsay for your invaluable contribution to the life, growth and future of Operation Cleft.

My deep thanks also to the members that make up the OCAF Committee of Management, for their commitment, support and willingness to not only provide leadership and direction but also present and promote the good news story that makes this the special project that it is. I also want to acknowledge the contribution of Moinul Islam our 'Cleft Bangladesh' initial In-Country Manager and now OCA Ambassador, for his wisdom, leadership and management in the early months of this year in successfully coordinating the smooth induction of surgeons, new NGO (SNADF) and assisting to smoothly and successfully launch each of the important aspects of the collaboration agreement and program. Moinul is now residing in Australia, the Management Committee is already deeply appreciative of his significant input, knowledge and experience. Moinul's on the ground leadership and management of the project over 3 years as the Bangladesh In-country manager is now proving to be an invaluable asset in the effective on-going planning and management of the OCA project.

Sincere thanks also to Prospect Wines for continuing to provide our much-appreciated Blackburn office free of charge. Through this substantial contribution we can undertake more surgeries.

Thanks for the donations, interest and enthusiastic support of so many individuals, Rotary Clubs and long-term friends of OCA and the contribution of time and effort by our many volunteers. The surgery recipients made up of 1,489 children and their deeply appreciative families across Bangladesh can smile now and express thanks for the new life and future made possible over this 2018-19 year.

Bruce McEwen  
Chair, Operation Cleft Australia Inc.  
(Trustee for Operation Cleft Australia Foundation)



# PROFIT AND LOSS



## Operation Cleft Australia Foundation

For the 12 months ended 30 June 2019

Account	Jun 2019	Budget	Variance	FYTD	Budget	Variance	Prev Yr
Donations received	72,690	36,000	36,690	196,903	212,000	-15,097	184,086
Bequests received				132,754		132,754	
<b>Total revenue</b>	<b>72,690</b>	<b>36,000</b>	<b>36,690</b>	<b>329,657</b>	<b>212,000</b>	<b>117,657</b>	<b>184,086</b>
Surgery payments	12,500	12,500		150,000	150,000		105,605
Admin Support In Bangladesh							38,386
<b>Total costs of surgeries</b>	<b>12,500</b>	<b>12,500</b>		<b>150,000</b>	<b>150,000</b>		<b>143,991</b>
<b>Gross Profit</b>	<b>60,190</b>	<b>23,500</b>	<b>36,690</b>	<b>179,657</b>	<b>62,000</b>	<b>117,657</b>	<b>40,095</b>
<b>Operating Expenses</b>							
Accounting Audit Fees		21	-21	290	252	38	2,750
Annual Leave Provided	256		256	3,072		3,072	0
Bank Charges	40	33	7	383	396	-13	339
Bank Charges Merchant Fees	50	25	25	424	300	124	473
Banners/Tins/Badges etc				765		765	
Computer Services	452	133	319	2,916	1,596	1,320	1,600
Interest Received	-110	-33	-77	-470	-396	-74	-570
Online fundraising charges	228	41	187	820	492	328	846
Postage	-44	383	-427	8,168	4,596	3,572	7,068
Printing - brochures etc	-80	290	-370	1,876	3,480	-1,605	1,738
RAWCS service fee							2,090
Seminars Confer's Meetings				1,446		1,446	
Stationery & Office Supplies		383	-383	394	4,596	-4,202	368
Superannuation	317	317	-0	3,800	3,804	-4	3,800
Telephone and Internet		100	-100	947	1,200	-253	1,141
Wages & Salaries	3,077	3,333	-256	40,204	39,996	208	40,000
Wages and salaries - PPL refunds				-12,948		-12,948	
Web Site	349	67	282	1,048	804	244	996
Worker's compensation premium		50	-50	609	600	9	-60
<b>Total Operating Expenses</b>	<b>4,535</b>	<b>5,143</b>	<b>-608</b>	<b>53,742</b>	<b>61,716</b>	<b>-7,974</b>	<b>62,580</b>
<b>Net Profit</b>	<b>55,654</b>	<b>18,357</b>	<b>37,297</b>	<b>125,915</b>	<b>284</b>	<b>125,631</b>	<b>-22,485</b>

# BALANCE SHEET



## Operation Cleft Australia Foundation As at 30 June 2019

	30 JUN 2019	31 MAY 2019	30 JUN 2018
<b>Assets</b>			
<b>Bank</b>			
NAB Operating account 3631	191.28	2,662.61	28,630.21
Grassrootz account	9,459.01	-	124.01
Paypal account	-	1,416.50	-
Bendigo Bank acc 165147935	258,550.75	198,104.22	61,488.48
<b>Total Bank</b>	<b>268,201.04</b>	<b>202,183.33</b>	<b>90,242.70</b>
<b>Current Assets</b>			
Prepayments	-	12,500.00	25,256.84
Sundry Debtors	-	-	150.00
<b>Total Current Assets</b>	<b>-</b>	<b>12,500.00</b>	<b>25,406.84</b>
<b>Total Assets</b>	<b>268,201.04</b>	<b>214,683.33</b>	<b>115,649.54</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Sundry Creditors	100.00	2,900.00	3,100.00
PAYG payable	1,424.98	1,017.66	407.32
Provision For Annual Leave	3,435.00	3,179.00	2,155.00
<b>Total Current Liabilities</b>	<b>4,959.98</b>	<b>7,096.66</b>	<b>5,662.32</b>
<b>Total Liabilities</b>	<b>4,959.98</b>	<b>7,096.66</b>	<b>5,662.32</b>
<b>Net Assets</b>	<b>263,241.06</b>	<b>207,586.67</b>	<b>109,987.22</b>
<b>Equity</b>			
Retained Earnings	137,325.80	137,325.80	137,325.80
Current Year Earnings	125,915.26	70,260.87	(27,338.58)
<b>Total Equity</b>	<b>263,241.06</b>	<b>207,586.67</b>	<b>109,987.22</b>



Towhid is one of the cleft kids born in Bangladesh. Like Towhid, thousand's of children are waiting for your generous donation.

**YOU HAVE  
A CHANCE  
TO CHANGE  
A CHILD'S LIFE  
FOREVER**

Operation Cleft Australia  
Foundation is an International  
Project of the Rotary Club of  
Box Hill Central Inc.  
District 9810, Australia

**Rotary**  
Box Hill Central



For more information please visit:  
[www.operationcleft.org.au](http://www.operationcleft.org.au)

If you would like to discuss any aspect of donation, leaving a bequest, or any information about Operation Cleft Australia and how much it will help our project, please contact our office on: **03 9877 9717** or  
Email us: [info@operationcleft.org.au](mailto:info@operationcleft.org.au)